

OFFERORS QUESTIONS

RFP 06 -2026 Food and Beverage

	Question	Response
1	Does the Point of Sale System stay with the awarded vendor?	The Venue/CWI owned POS is Clover. The current operator uses its own Oracle system. The only system that would remain with the venue in the event of a transition would be Clover. The Clover devices are not currently active.
2	What is the current capacity for Rodeo club?	200 GA
3	Are the food trucks in the amphitheater contracted or owned by the Ford Idaho Center?	All the food trucks are currently Subcontracted with the facility
4	What is the capacity for the Amphitheater?	10,500
5	What is the annual amounts of events held in the Horse Facility?	Currently there are 38 events in calendar 2026
6	Can we see any elevations or preliminary architectural drawings of those spaces, including building population or monthly/annual traffic estimates for the on-campus locations (coffee shop/small F&B locations) are coming on board in 2027? Is there a packaged plan for the proposed locations?	<p>We have added two floor plans showing our requested locations for food distribution shaded in blue. It should be noted that the Student Success Center (34,000sf.) will be the main entry and study point for the entire main Nampa campus which includes the Willow buildings approximately 10,000sf, Nampa Academic Building (NCAB) 65,600sf, Nampa Campus Health Science (NCHS) – 58,658. Near within a ¼ mile is the Agricultural Science buildings at 17,000sf.</p> <p>At our River District location CWI is constructing a 100,000sf building to serve CWI student within Downtown Boise. This campus is located on the corner of Main and Whitewater. Within this development will be a 660stall parking garage, 140 multi-family housing development and a hotel located on the river. CWI also maintains a future 25,000sf pad for future development.</p> <p>No package plan. Per Thayne, allowing expanded locations and then we will work with the vendor to determine all of the project needs and expectations.</p>
7	With CWI holding the liquor license and "lease" to the	There is not currently a cost associated with the lease of the liquor license.

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	operator, is there a cost associated with the lease or other incidental costs associated with this lease that may need to be considered with our financial terms?	
8	Can you please provide additional details regarding the Snake River Stampede and the F&B-related exclusions?	Detailed Information regarding the Snake River Stampede Contract can be found in the Data Room. Please reach out to Thayne Pearson, Procurement Manager to gain access to these files
9	What is the timeline for transition since the contract start date is not until 10.1.2027?	The transition timeline will begin as soon as a vendor is Selected. We anticipate there will be coordination activities taking place before 10.1.2027 to ensure that the vendor is operational by that time.
10	What are the current waste streams (recycling, composting, etc) that are currently being used?	We are currently recycling, but are open to any additional ideas that may be beneficial to the facility
11	Can you provide a historical F&B Financial Statements, including the current season <ul style="list-style-type: none"> • Breakout revenue by type – concessions / suites / clubs / subcontractor / catering • Food and beverage sales mix (food/non-alcoholic beverage/alcoholic beverage) • Current service charge % on premium spaces 	This data can be found in the Data Room. Please email RFP Lead, Thayne Pearson, to gain access to this data.
12	Can you provide per caps, attendance, number of events, and whether they're recurring?	This data can be found in the Data Room. Please email RFP Lead, Thayne Pearson, to gain access to this data.
13	Can you please provide a future schedule of events?	See venue website or document in Data Room

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14	How many of the staff are currently salaried?	OVG has a staff of 28 members for the venue and 10 food and beverage staff
15	Are there any Union / CBA agreements?	No
16	Can you provide all premium hospitality details, including capacities for suites/clubs and per-cap data for these areas, all-inclusive tickets and F&B reimbursement amount (if applicable)?	This data can be found in the Data Room. Please email RFP Lead, Thayne Pearson, to gain access to this data.
17	What are the current concession menu prices?	<p>We expect our chosen operator to craft menus that maximize guest satisfaction and revenue potential. For pricing, we anticipate adopting operators' recommendations, but final decision will be made with approval from CWI.</p> <p>Current Arena/AMPH items & pricing:</p> <ul style="list-style-type: none"> Cheeseburger - \$16 Chicken Tenders - \$14 Soft Pretzel - \$8 Hot Dog - \$7 Fries - \$7 Popcorn - \$6 Candy - \$5 Chips - \$5 Red Bull - \$8 Bottled Soda - \$6 Fountain Soda - \$5 Water - \$5 <p>Horse Park:</p> <ul style="list-style-type: none"> Breakfast Burrito or Bowl - \$12 Breakfast Sandwich - \$10 Bacon Cheeseburger w/Fries - \$20 Cheeseburger w/Fries - \$18 Chicken or Pork Tacos - \$16 Caesar Salad - \$16

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		BLT w/Fries - \$16 Texas Tots - \$15 Chicken Tenders w/Fries - \$14 <i>(same beverage/snack pricing)</i> Alcohol: Call Cocktail (Single) - \$19 Well Cocktail (Single) - \$15 Coors Light (16oz) - \$13 Coors Banquet (16oz) - \$13 Modelo (16oz) - \$13 Michelob Ultra (16oz) - \$13 Busch Light (16oz) - \$13 High Noon (12oz) - \$14 House Wine - \$14
18	Could you please confirm if the inclusion of a cover letter and divider pages between sections counts towards the page limit?	Yes, Offerors cover letter will count toward their total page limit that is allowed for responses
19	Can you provide revenue numbers by category (concessions, catering, etc and location (amphitheater, arena, etc) for the last 3 years? Who has final approval of menus and pricing?	To the extent we have it available, we have uploaded this information to the data room.
20	Can you provide the per caps for the amphitheater and arena events for the last 3 years	We have uploaded this information to the data room.
21	Is there a current capital improvement budget available for use in 2027 and if so, how much?	The conveyance of the FIC to CWI was completed 6 months ago. capital improvement budget is currently in development. As outlined in the RFP, we are asking for bidder's input as a part of this process.

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22	<p>What is the current POS system and back end software? How long is the current contract for the POS system? I know POS information was included in the RFP, but what was on site looked different.</p>	<p>The Ford Idaho Center has a Clover system that is not being used by the current operator. The current operator is using their own Oracle system. The Clover system will remain and be available for use by the selected vendor.</p>

CWI

A&M